EUROPE

The empty leg flights solution

A new and unprecedented web-based concept was launched at EBACE2008. Lunalets.com is the first website entirely targeted at passengers looking for a discount offer. The web site displays a listing of available empty legs, selling at substantially reduced prices. Its purpose is to bring to the business aviation industry new passengers who currently fly business class on commercial airlines. "With discounts of up to 80%, we are offering these passengers a very affordable alternative to the many inconveniences of commercial flying" explains Lunajets CEO Eymeric Segard, "Innovatively in this industry, the prices are fixed and transparent and we offer a per-seat option on short haul flights". Clients use Lunalets for both business and pleasure and can book online with a credit card. Examples of prices include, per seat: London-Paris €890, London-Geneva €990, or for the whole cabin: London-Moscow €12,500, Geneva-New York €30,000. The website is free for operators and passengers to use, and brings to its registered members additional advantages such as customized on-demand flight quotes, email alerts on favorite routes, a jet sharing forum and a personalized card.